

New Life Builders: Ageing Is Better Than You Think!

Dave McCaughan, Founder & Storyteller, Bibliosexual, Thailand

NEW LIFE BUILDERS

THINKING
FORWARD

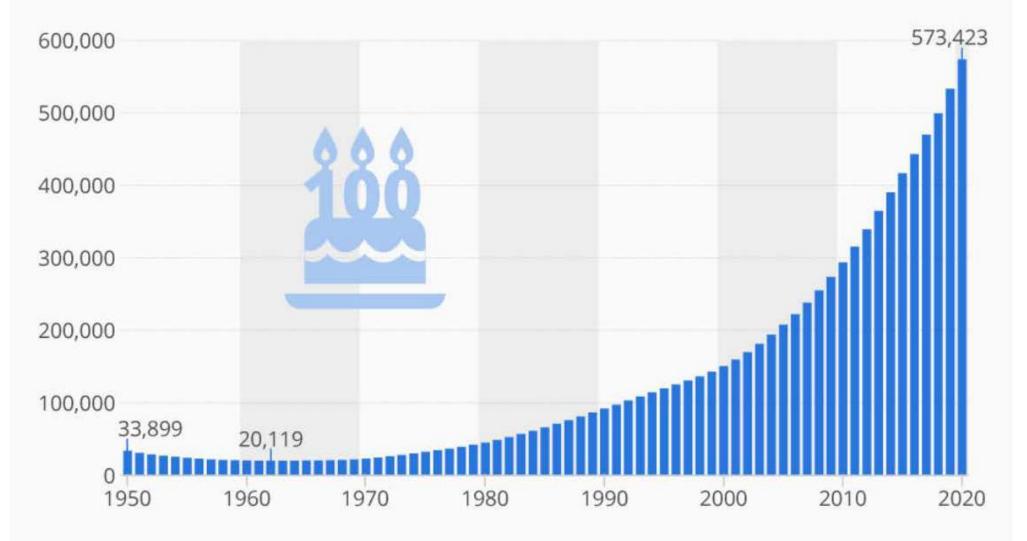


SIMPLE TRUTH: AGEING IS THE BIGGEST GROWTH AREA IN ASIA



Centenarians Are Becoming More Common

Number of people worldwide who are 100 years or older













A TOY STORY





LIFE IS ABOUT EXPLORATION









GENERATIONS ARE DEFINED BY EXPERIENCES



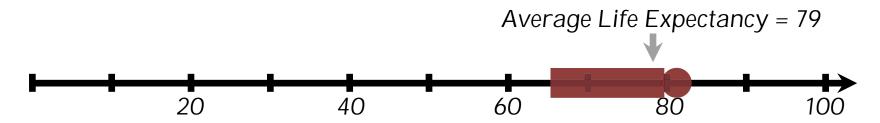


TRUTH: EVERYONE DIES YOUNG

people everywhere expect to live longer than the national life expectancy actually is



however, that becomes more pronounced with those over 65, who expect to live on average 4+ years beyond life expectancy norms





76 IS THE NEW 65

Countries with highest equivalent age to 65:

1. Japan: 76.1 years

2. Switzerland: 76.1

3. France: 76

4. Singapore: 76

5. Kuwait: 75.3

6. South Korea: 75.1

7. Spain: 75.1

8. Italy: 74.8

9. Puerto Rico: 74.6

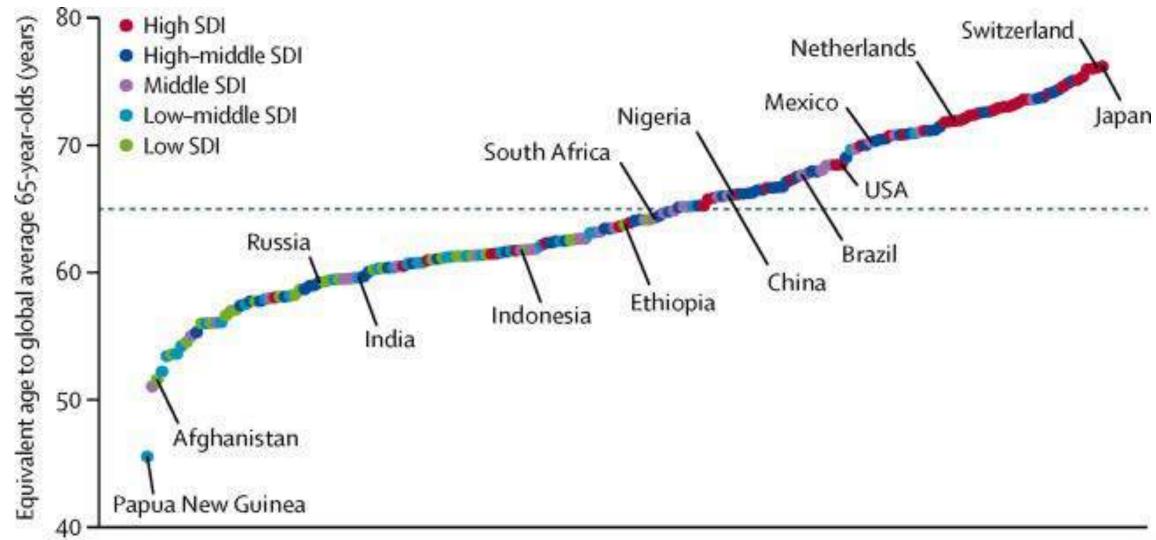
10. Peru: 74.3







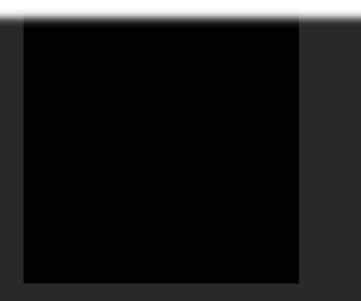
76 IS THE NEW 65



Country ranking







60 is the new 60





Home

deos

aitth

ifestyle

Relationships

Career

Giving Back

Views on the Ne

Top 10 Reasons Why 60 Is Not the New 40

[0] June 6, 2014 | Debra Gilbert Rosenberg, LCSW



Baby Boomer Generation: Turning 60 may mean you're closer to getting those great senior-citizen discounts, but it also marks a turn in your life when the kids are grown and you can focus more on you

I just turned 60, and let me say this clearly: 60 is big. Wellmeaning friends and colleagues have said to me, "Great! Sixty is the new 40." What is this supposed to mean? Should I find that comforting? Maybe feel less

close to life's end? More vital? Less marginalized? Younger? I don't really know, but I do know that I don't agree. At all.



FROM "ANTI-AGING" TO "NOW"

"IT WAS A BIG DISCOVERY FOR US. WE LEARNED THAT THE CURRENT POPULAR CATCHPHRASE, 'IMADESHO (NOW'S THE TIME TO DO IT),' – SHISEIDO









KAY IS "IN HER EARLY 80S" AS SHE SAYS

A WIDOW
MOTHER
GRANDMOTHER(SOON TO BE
GREAT GRANDMOTHER)
GOES TO CURVES THREE TIMES A
WEEK
TRAVELS REGULARLY

GOES TO THE MOVIES TWICE A MONTH

EVERY THURSDAY SHE TRIES A NEW RESTAURANT



Sanju **M**ariko

And the world of rediscovery



ASIAN REVIEW



Editor's Picks













NOT TECHNOLOGY STRUGGLERS BUT THE REAL TECHNOLOGY NATIVES

- **✓** Television
- **√** Walkman
- **✓** Remote controls
- ✓ Micro waves
- **✓** Auto Banking machines
- ✓ PC ... the home PCs
- **✓** Video recorders
- **∨** Video cameras
- **✓** Mobile phones
- **✓** Internet
- **✓** Smart phones



WE THINK THIS

WE SHOULD THINK THIS



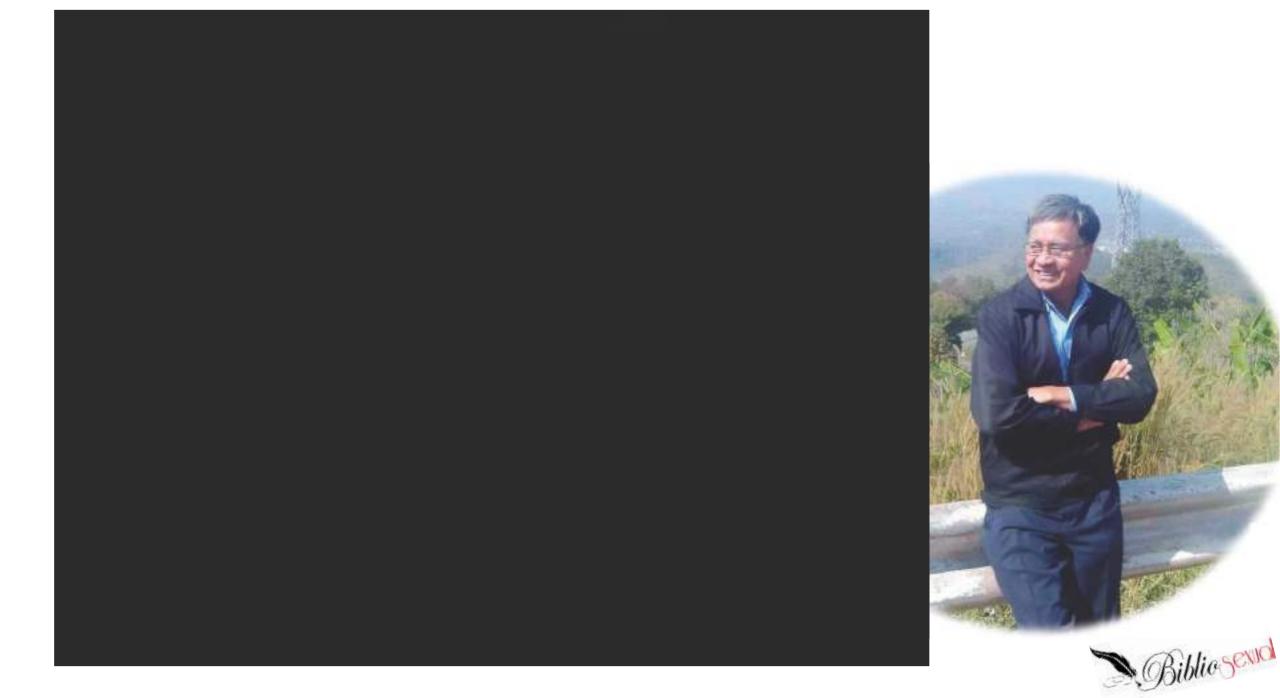






THE FIRST OF JAPAN'S DANKAI (BABY BOOMER)
GENERATION BEGAN TO RETIRE, AND ACCORDING
TO SOME REPORTS, THE FASTEST GROWING SALES OF
ANY CATEGORY OF PRODUCTS THAT YEAR WAS







Starting the day with dancing in the park ... typical from Beijing to Bangkok to Bangalore













Billboard Top Rock'n'Roll Hits: 1974

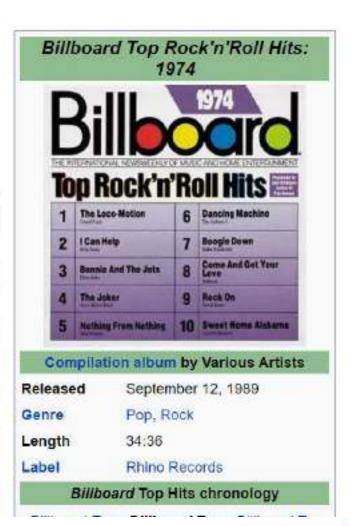
From Wikipedia, the free encyclopedia

Billboard Top Rock'n'Roll Hits: 1974 is a compilation album released by Rhino Records in 1990, featuring 10 hit recordings from 1974.

The track lineup includes five songs that reached No. 1 on the Billboard Hot 100 chart, while the remainder were Top 10 hits.

Track listing [edit]

No.	Title	Artist	Length
1.	"Bennie and the Jets" (Billboard peak #1)	Elton John	5:22
2.	"The Loco-Motion" (Billboard peak #1)	Grand Funk Railroad	2:48
3.	"Nothing from Nothing" (Billboard peak #1)	Billy Preston	2:37
4.	"Come and Get Your Love" (Billboard peak #5)	Redbone	3:34
5.	"I Can Help" (Billboard peak #1)	Billy Swan	2:58
6.	"Dancing Machine" (Billboard peak #2)	The Jackson 5	2:38
7.	"The Joker" (Billboard peak #1)	Steve Miller Band	3:39
8.	"Sweet Home Alabama" (Billboard peak #8)	Lynyrd Skynyrd	3:39
9.	"Boogle Down" (Billboard peak #2)	Eddie Kendricks	3:52
10.	"Rock On" (Billboard peak #5)	David Essex	3:24







The elderly icon group Obachaaan. Photo: Facebook









RAISED TO EXPLORE

1. THEY DON'T BUY NEW STUFF

Travel, auto, beauty, food marketers "know" they do

2. THEY DON'T TRY NEW BRANDS/PRODUCTS/SERVICES

Anyone under seventy is a lifelong switcher

3. THEY SWITCH FROM "GOOD FUN" TO "SURVIVE"

Try telling guitar makers that ... and the theatre ... and education

4. THEY CAN'T USE TECHNOLOGY

Really ??

Who were/are the first buyers of so many technologies?



THE PROBLEM ...

"it's ok for us to come up with great plans to reach the over 60's ... but our 30something brand managers and account directors don't want to brag over Friday night drinks they are working on projects targeting 'their grannies' ... we need more people in their 60s and over working in our teams guiding them to understand and reach older potential consumers"



Toru Shibata (ex Pres J&J Japan , ex-COO Cocakarafine Japan)

Currently, the average age of marketing and agency people across asia pacific is 33.



NEW LIFE BUILDERS

THINKING



