



**GLOBAL WELLNESS
SUMMIT 2018**

OCTOBER 6-8 | TECHNOGYM | CESENA, ITALY

Epigenetics

Kenneth R. Pelletier, MD, PhD, clinical professor of medicine, University of California School of Medicine, US



Epigenetics Era

- Health Biomarkers vs Disease Prediction
- Genomics
 - Study of the *entire* genome (Sequencing, Mapping & Interactions)
- Epigenomics
 - Study of post-translational genetics modifications
- Metabolomics (Genetic Expression)
 - Study of the complete set of metabolites or small molecules (Metabolic Intermediates, Byproducts, Hormones, Signaling Compounds) present in a cell or organism
- Microbiome: Study of all the microbes in and on a person



GENETICS

This is how it works

Epigenetics: A Tripartite Assay



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"Bad news, its curiosity"



Single Nucleotide Polymorphisms: Common Genetic Variants SNPs

- SNPs act as a rheostat to express or suppress genetic predisposition
- Genetic Variation: central to personalized medicine
- SNPs influence by diet/nutrition, stress/meditation, radiation, physical and psychosocial. environment, Rx's, and sense of purpose
- >3 million SNPs identified
- Estimated potential 10+ million SNPs in the human genome
- SNPedia: 83,452 reference SNPs



“You don’t look anything like the long haired, skinny kid I married 25 years ago. I need a DNA sample to make sure it’s still you.”



THORNE[®]

 **WellnessFX**[®]



A Tripartite Assay Pilot Study

Stool Microbiome, Pathogens, and Infectious Agents Among Olympic, Elite Athletes, and Extremely Healthy Adults

DESIGN and PURPOSE:

Olympic athletes, non-Olympic elite athletes, and other extremely healthy adults may have genetic and metabolic profiles that are unique. These profiles may contribute to the caliber of their performance, and they may provide keys to understanding select genetic and metabolic conditions.

For further details contact:

Dan McEvoy, President – Thorne/WellnessFX
dmcevoy@thorne.com
(917) 859-2505

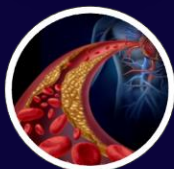


What Do We Test?



Genetics

- Whole genome base mapping using next generation sequencing technology
- SNP based and whole gene based analytics



Blood

- More than 100 key blood biomarkers covering all key health and wellness problems



Microbiome

- Genome sequencing based microbiome and metabolomics analysis for up to 300 key biomarkers



EPIGENESIS Research Project

Genetic biomarker selection criteria:

1. Gene biomarkers are stable from one time of testing to the next by the same laboratory. Genes are stable unless there is a specific intervention that alters them;
2. Changes can be made in the expression of these genes by actionable, modifiable, self care lifestyle interventions;
3. Changes can be detected in a maximum time frame of 10-12 weeks although many change in a matter of hours or days; and
4. Are commercially available.



EPIGENESIS: 7 Pillars of Optimal Health

- **Methylation:** Methyl (CH₃) molecules with genes on and off to govern DNA expression
- **Inflammation:** Acute vs. chronic and destructive
- **Oxidative Stress:** Excessive oxidation (PON1 and SOD2)
- **Detoxification:** Phase one and Phase two breakdown and excretion of toxins
- **Immunity:** Differentiate self from not self with hypo- and hyper-immunity
- **Lipid Metabolism:** Genetic expressions govern optimal lipid metabolism
- **Mineral Metabolism:** Govern metabolism of nutrients and trace element from whole foods

GLASBERGEN

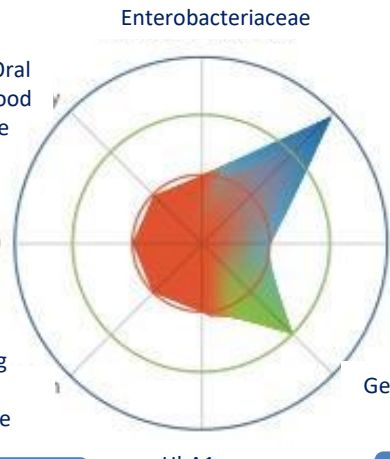
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“Eat less, exercise more and invent a time machine so you can go back and choose parents with better genetics.”

DATA ANALYTICS: GENETICS, BLOOD, AND MICROBIOME

Type 2 Diabetes



Microbiome

Ruminococcaceae

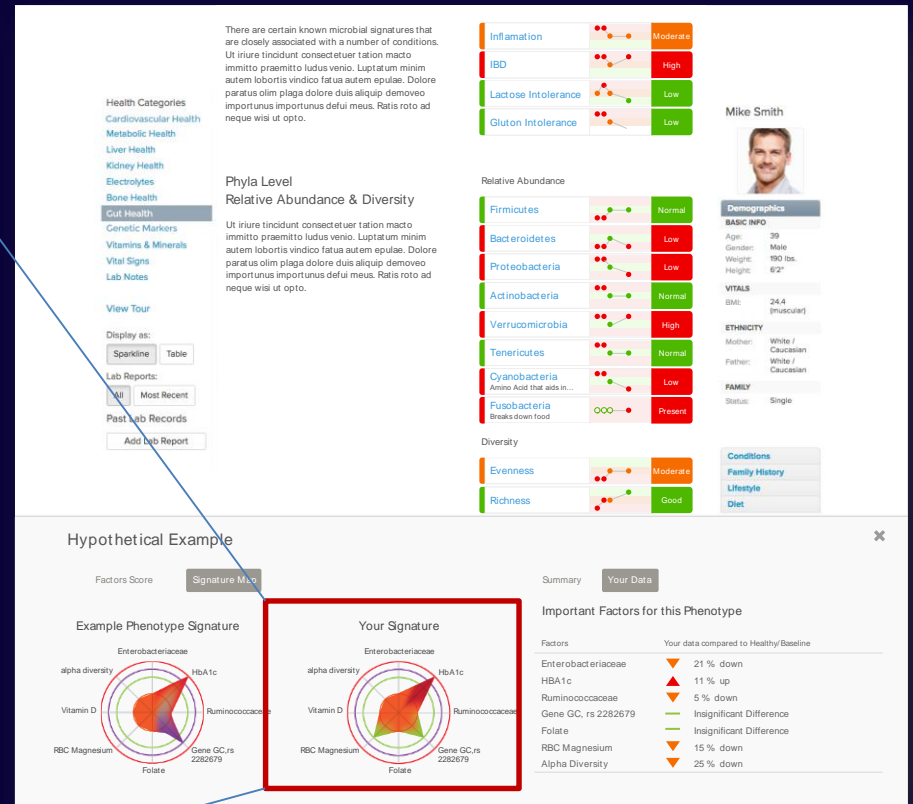
PPAR-R

Gene GC, rs2282679 presence

Blood

HbA1c

Genetics





Your cardiovascular system is made up of your heart and blood vessels, and is responsible for transporting oxygen, nutrients, hormones, and waste products throughout the body. A healthy cardiovascular system ensures a good balance of nutrients and optimal brain and body function.

Basic Lipid Panel

The basic lipid panel includes cholesterol levels (both the good HDL and the bad LDL and other non-HDL cholesterol), as well as triglycerides. Elevated levels of triglycerides or non-HDL cholesterol can increase your risk of cardiovascular disease, which can lead to heart attacks and strokes. Higher levels of artery-clearing HDL, however, can reduce this risk.

Total Cholesterol A Type of Fat		184
LDL Less Healthy Low-Density...		92
HDL "Good" Cholesterol		68
Triglycerides Type of Fat		111
Total to HDL Ratio Total Cholesterol to HDL ...		2.7
Triglycerides to HDL.. Ratio of Triglycerides to H...		1.6

LDL Particles

Higher levels of LDL or "bad" cholesterol can result in increased amounts of plaque in your blood vessels, which can obstruct blood and oxygen flow to vital organs. While almost half of those with heart attacks have normal basic lipid panels, two-thirds of heart-attack victims have elevations in other types of LDL particles. By reducing those deeper LDL numbers, you can reduce your risk of a heart attack and stroke.

Apo B Protein in LDL ("Bad") Cho...		64
Lp(a) Mass Total amount of Lp(a)		32
vLDL-C Precursor to LDL Choleste..		29

Demographics

BASIC INFO

Age: 40
 Gender: Male
 Weight: 190 lbs.
 Height: 6'2"

VITALS

BMI: 24.4
 (muscular)

ETHNICITY

Mother: White /
 Caucasian
 Father: White /
 Caucasian

FAMILY

Status: Single

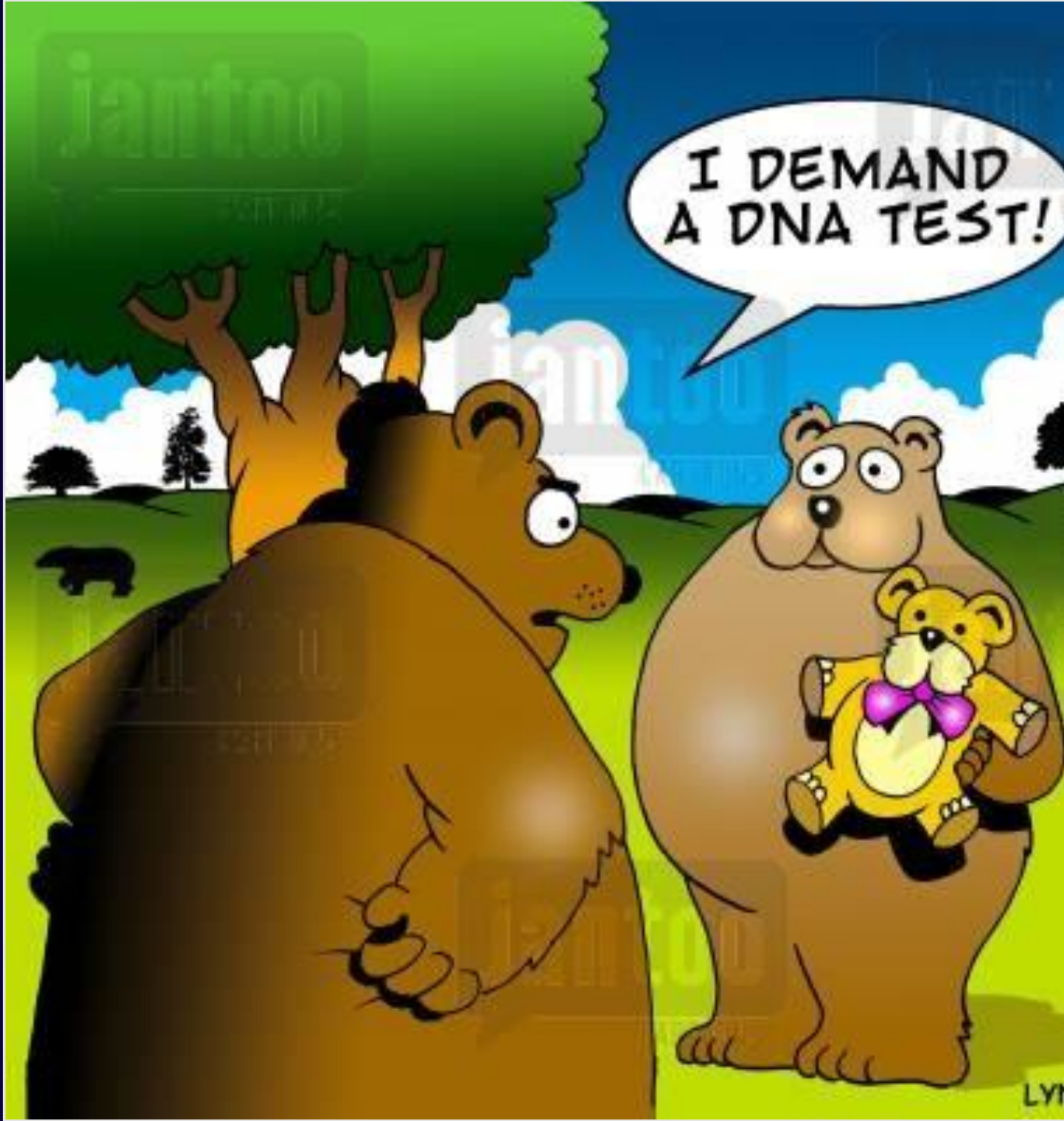
Conditions

Family History

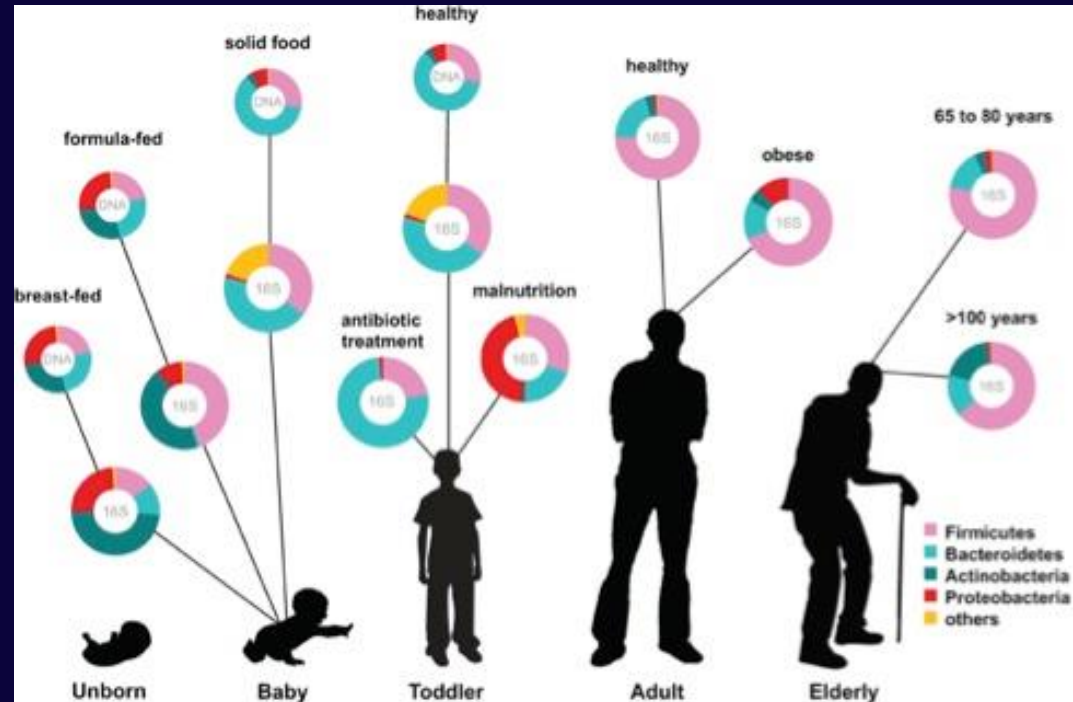
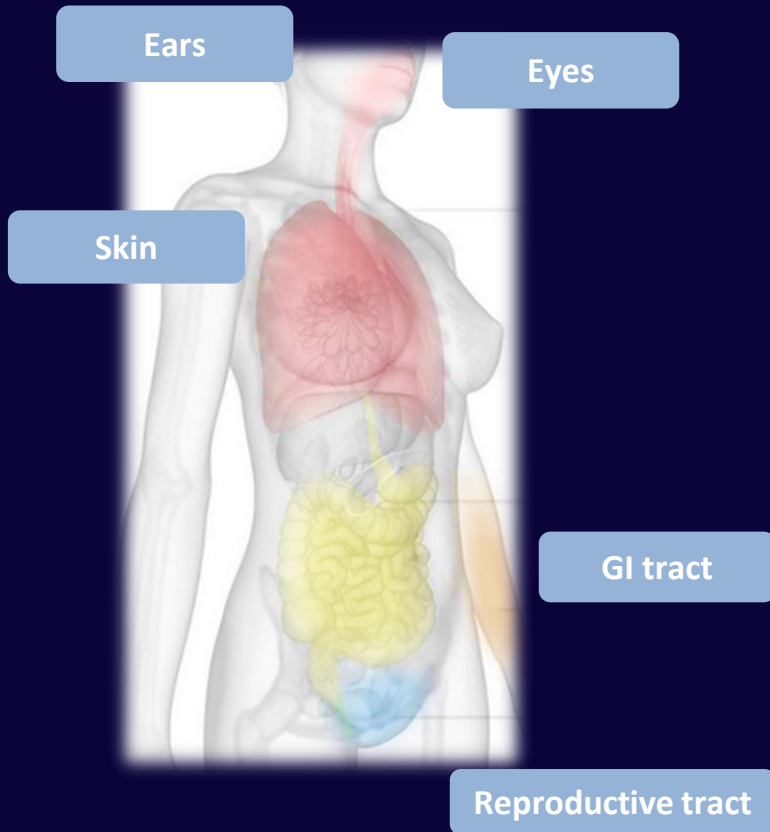
Lifestyle

Diet

I DEMAND
A DNA TEST!



THE MICROBIOME: KEY TO LIFE



There are about one trillion bacteria living in the GI tract, ten times higher than the total amount of cells composing the human body.

Pharmacy



**“Don’t take these if you are nursing, pregnant,
or about to become pregnant.”**

System Summary

Foundation 1 Ingestion Sensor



What it identifies

- That a specific pill, tablet or other ingested product (or combination) was ingested.
- Composed and powered entirely from materials found in the daily diet.

Foundation 2 Wearable Sensor



What it senses

- Precise time & identity of ingestions.
- Certain physiologic responses and consumer behaviors over time.
 - HR, HRV, activity, sleep, temperature.
- Acts as communications hub between ingested product and phone.

Foundation 3 Mobile Applications



What it influences

- Consumer reported wellness metrics.
- Correlations between ingestion adherence, patch physiologic measures, and data from other telemetric devices.
- Enable collaboration with clinicians and caregivers.

Tracking Adherence Enables Carers to Identify Patients Who Need Help



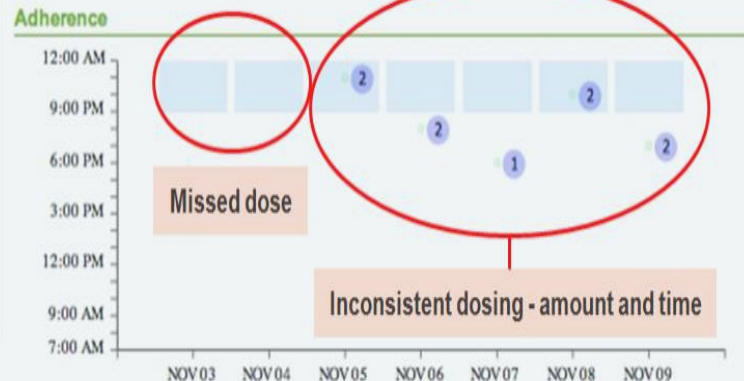
Good Adherer

A patient who takes pills at the same time everyday. No Intervention needed.

MF-07-01-010

Poor Adherer

A patient who skips pills some days and has inconsistent dosing time. Reminders or other interventions may be beneficial.



ACCESSIBLE, SIMPLE BLOOD COLLECTION, ANYWHERE



Virtually painless
No big needles



Simple to use
Can be self-administered



No cold chain required
Ease of shipping



Anywhere, Anytime Sampling

O Master,
is it proper
for a monk
to use email?

Sure...
as long as
there are no
attachments!

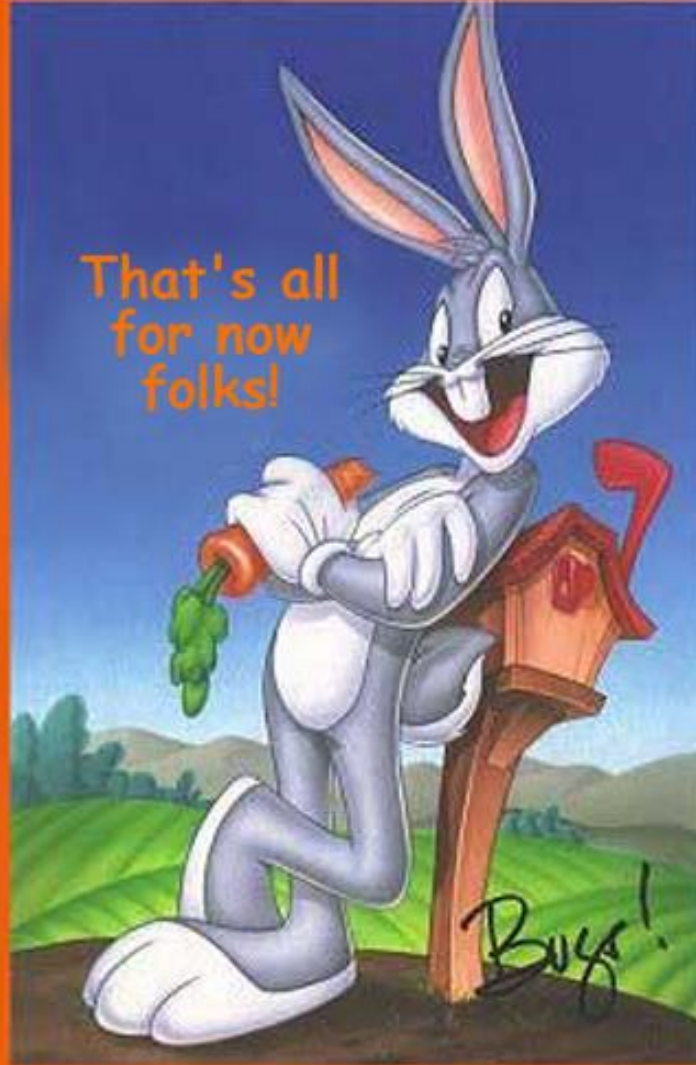




Epigenetics – What is Known

- Tripartate Assay: Genetic, Blood (CBC), and Microbiome
- Genes predict probabilities not certainties
- Biomarkers of health not disease prediction
- Applications of single gene = single disease is very limited
- Genes work within complex genetic and environmental matrices
- Human base is @ 21,000 genes – DNA for protein coding is only 5% of this entire genome = “Dark Genome”
- Genes are turned on or off like a rheostat - Epigenetics
- Gene expression changes – What we do matters
- Majority of genes governed by beliefs and lifestyle choices
- Neanderthal genes are alive and well – Stress Responses

That's all
for now
folks!





FOUR DISTINCT CLASSES

Genes - CBC



1. Genes with No Direct Molecular Correlate in Blood
2. Genes with Direct Molecular Correlates in Blood
3. Genes with Direct Pathway/Network Correlates in Blood
4. Genes with Clinical & Molecular Phenotype Correlates

habit **Personalized Nutrition**

FOOD, PERSONALIZED

- **Founded in 2015 by Neil Grimmer with over \$32 Million in funding by Campbell's Soup**
- **Based on DNA, fasting blood, a metabolic challenge, and a food behavioral assessment**
- **“Challenge Shake” is high fat, high protein, high dairy, and high sugar designed to “challenge” your body**
finger stick blood draws at baseline, 30 mins after drinking a “Challenge Shake”, and at 120 minutes
- **Test results are converted into 7 recommended diets based on the bell curves generated in the course of your metabolism & a genetic assessment**
- **Ongoing R&D with EXOS, Blue Cross/Blue Shield, and a leading healthcare provider**